

Notes and Bright Ideas

Creating Intentional Culture

Outperform Your Competition and
Attract and Maintain Amazing Talent

Presented by

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Tuesday, January 29
11:15 am – 12:00 pm

Paula Allen is a key partner with
Raving Consulting and Learning Point Group.

This collaborative alliance provides powerful solutions in both
strategic leadership development and service excellence.

Bet **Raving** *Knows.*[™]

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INDIAN GAMING ANALYTICS AND MARKETING CONFERENCE

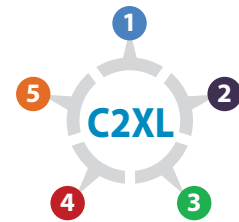
CORE LEADERSHIP SKILLS



- S1 Own Your Role**
- S2 Build Relationships**
- S3 Interact with Impact**
- S4 Coach for Success**
- S5 Build Your Team**
- S6 Lead Change**

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COACHING METHOD



1. Set the Context
2. Create the Plan
3. Coach to the Plan
4. Coach to the Need
5. Review Success

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“Management is the most noble of professions if it’s practiced well. No other occupation offers as many ways to help others learn and grow, take responsibility and be recognized for achievement, and contribute to the success of a team.”

*Clayton M. Christensen
How Will You Measure Your Life*

What makes for organizational success?

If you are in a leadership position at DISNEY, you are required to spend 70% of your time coaching and giving feedback.

Why is this such a successful model?

How do we stimulate and nurture growth?

Top Places to Work:

- 1.
- 2.
- 3.

Who are your most vulnerable employees?

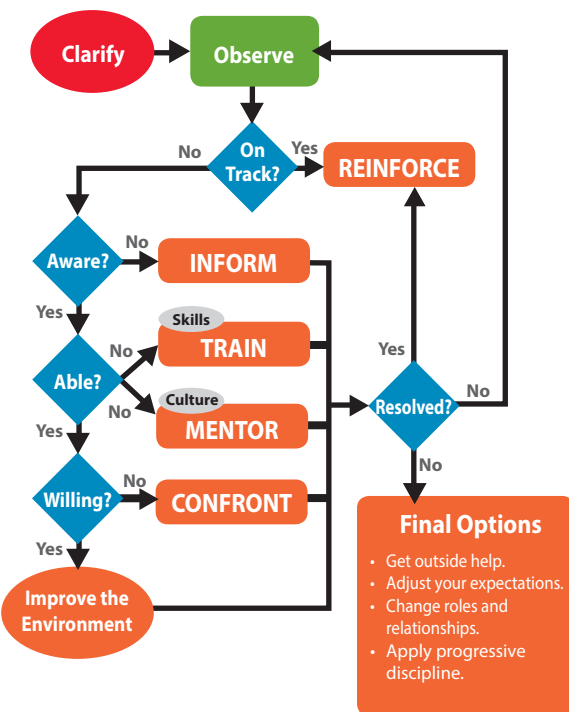
What group of employees represents your largest expense?

Who has direct impact on the success of the front-line employee?

What are you currently investing in this strategic concern?

Are you getting the return you want and need?

COACHING ROADMAP



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COACHING DISCUSSION TEMPLATE



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What does your environment feel like?