**Moderator: Deana Scott, Raving CEO** 

Panelists: Kevin Huddleston, CPA, CGMA, CFF, Raving Strategic Partner, Accounting and Auditing, and Partner, Finley & Cook; John Cirrincione, CEO, Santa Ana Star Casino Hotel; Harold Baugus, CEO, Isleta Resort & Casino

Wednesday, January 29 8:30 am - 9:30 am



## #1 Don't Confuse Being Busy with Making Money



## #2 Analysis Should Be Wholistic



## #3 History is Important, BUT Not Always Accurate



#### #4 Promotional Drafting



## #5 Don't Let the Budget Run the Business



# Bonus! Believing We Know What is In Our Customer's Wallet

